

# LOST DOG RESCUE FOUNDATION DBA LOST DOG & CAT RESCUE FOUNDATION

Arlington, Virginia
FINANCIAL REPORT

**December 31, 2021** 

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Lost Dog Rescue Foundation Arlington, Virginia

#### **Opinion**

We have audited the financial statements of Lost Dog Rescue Foundation (the Organization), which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of Lost Dog Rescue Foundation as of December 31, 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Other Matter**

The financial statements of the Organization, as of and for the year ended December 31, 2020, were audited by other auditors, whose report, dated November 10, 2021, expressed an unmodified opinion on those statements.

# Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America; and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are issued or available to be issued.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the
  financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

Yount, Hyde : Barbon, P.C.

Winchester, Virginia June 14, 2022

# **Statements of Financial Position**

December 31, 2021 and 2020

Assets	2021	2020
Current Assets		
Cash and cash equivalents	\$ 638,401	\$ 367,866
Investments	401,853	1,213,406
Prepaid expenses	20,836	
Inventory	15,985	
Other current assets	10,000	10,000
Total current assets	1,087,075	1,591,272
Property and Equipment		
Land	807,092	807,092
Building	1,569,275	1,444,832
Property and equipment	126,336	90,298
Website	3,000	3,000
	2,505,703	2,345,222
Less accumulated depreciation and amortization	(204,228)	(150,185)
Total property and equipment, net	2,301,475	2,195,037
Total assets	<u>\$ 3,388,550</u>	\$ 3,786,309
Liabilities and Net Assets		
Liabilities		
Accounts payable and accrued expenses	\$ 81,388	\$ 92,394
Note payable		25,643
Mortgage payable		1,266,369
Total liabilities	\$ 81,388	\$ 1,384,406
Net Assets, without donor restrictions	\$ 3,307,162	\$ 2,401,903
Total liabilities and net assets	\$ 3,388,550	\$ 3,786,309

# **Statements of Activities**

For the Years Ended December 31, 2021 and 2020

	2021	
Revenue		
Adoptions	\$ 564,675	\$ 823,891
Contributions	1,113,674	1,161,306
Bequests	447,652	48,491
In-kind contributions	35,000	30,600
Merchandise sales	7,318	
Gain on disposal of equipment	500	
Investment return	7,650	2,842
Other revenue	618	
Total revenue	2,177,087	2,067,130
Expenses		
Program	1,197,116	1,743,039
Management and general	64,085	88,827
Fundraising	10,627	5,577
Total expenses	1,271,828	1,837,443
Change in net assets	905,259	229,687
Net Assets		
Beginning of year	2,401,903	2,172,216
End of year	\$ 3,307,162	\$ 2,401,903

# **Statement of Functional Expenses**

For the Year Ended December 31, 2021

			Ma	nagement and				
	Program		Program General		Fun	ndraising	Total	
Advertising and promotions	\$		\$		\$	4,925	\$	4,925
Animal medical and health		655,273						655,273
Credit card processing fees		29,493						29,493
Depreciation and amortization		55,414		2,916				58,330
Information technology		12,938				3,235		16,173
Insurance		4,608						4,608
Interest expense		18,009		948				18,957
Miscellaneous		2,353		2,353				4,706
Occupancy		69,359		3,650				73,009
Office expenses		20,969		1,233		2,467		24,669
Personnel costs		309,165		16,272				325,437
Professional fees				36,713				36,713
Vehicle expenses		19,535						19,535
	\$	1,197,116	\$	64,085	\$	10,627	\$	1,271,828

# **Statement of Functional Expenses**

For the Year Ended December 31, 2020

	Program			agement and eneral	Fundraising			Total
Advertising and promotions	\$	6,860	\$		\$		\$	6,860
Animal medical and health	Ψ	938,260	Ψ		Ψ		Ψ	938,260
Conferences and education		5,565						5,565
Credit card processing fees				36,823				36,823
Depreciation and amortization		360,403		18,969				379,372
Information technology		15,430				5,144		20,574
Insurance		17,840						17,840
Interest expense		56,243						56,243
Miscellaneous		16,003		758		433		17,194
Occupancy		63,047						63,047
Office expenses		33,646						33,646
Personnel costs		211,767						211,767
Professional fees				31,185				31,185
Travel				1,092				1,092
Vehicle expenses		17,975						17,975
·	\$	1,743,039	\$	88,827	\$	5,577	\$	1,837,443

# **Statements of Cash Flows**

For the Years Ended December 31, 2021 and 2020

		2021	2020
Cash Flows from Operating Activities			
Change in net assets	\$	905,259	\$ 229,687
Adjustments to reconcile change in net assets to net cash			
provided by operating activities:			
Depreciation and amortization		58,330	379,372
(Gain) on disposal of equipment		(500)	
Realized and unrealized (gain) loss on investments		(5,121)	1,483
Changes in assets and liabilities:			
Decrease in bequests receivable			393,900
(Increase) in inventory		(15,985)	
(Increase) in prepaid expenses		(20,836)	
(Decrease) increase in accounts payable and accrued expenses		(11,003)	 21,095
Net cash provided by operating activities	_	910,144	 1,025,537
Cash Flows from Investing Activities			
Purchases of fixed assets			(61,996)
Purchase of property and equipment		(164,771)	
Proceeds from sale of property and equipment		500	
Proceeds from sale of investments		1,234,326	
Purchase of investments		(417,652)	(647,941)
Net cash provided by (used in) investing activities		652,403	(709,937)
Cash Flows from Financing Activities			
Repayments of note payable		(25,643)	(5,291)
Repayments of mortgage payable		(1,266,369)	(157,574)
Net cash (used in) financing activities		(1,292,012)	(162,865)
Net increase in cash and cash equivalents		270,535	152,735
Cash and Cash Equivalents			
Beginning of year	_	367,866	 215,131
End of year	\$	638,401	\$ 367,866
Supplemental Disclosure of Cash Flow Information, cash paid for interest	\$	18,957	\$ 31,089

#### **Notes to Financial Statements**

#### Note 1. Organization and Summary of Significant Accounting Policies

# **Organization and Program Services**

The Lost Dog Rescue Foundation (the Organization) is a highly dedicated group of volunteers and small paid staff that rescues abandoned or displaced animals, mainly dogs and cats, from the threat of euthanasia by area shelters or other at-risk situations. Once in their care, these companion animals are vaccinated and age-appropriately spayed or neutered. The Organization also provides for those animals that need additional time and medical care before going to a new home. The Organization operates under the name of Lost Dog & Cat Rescue Foundation.

While awaiting placement in permanent, loving homes, these animals stay either, in foster homes, or in the Organization's 15,000 square foot Rescue Care Facility, in Falls Church, Virginia.

Each weekend, the Organization conducts adoption events at pet supply stores in the Washington, D.C., metro area. In addition to the weekend events, the Organization conducts special adoption events with local partners throughout the year. Their volunteers interview and educate prospective adopters on the importance of proper veterinary care, nutrition, exercise, and obedience training to ensure a successful adoption for everyone involved.

The Organization is supported primarily by adoption fees and contributions.

#### **Basis of Presentation**

The financial statements have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities. Net assets, revenues, and expenses are classified based on the terms of donor-imposed restrictions, if any. Accordingly, the net assets, revenues, and expenses of the Organization are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions are recorded as "net assets without donor restrictions". Assets restricted solely through the actions of the Board are referred to as Board designated and are also reported as net assets without donor restrictions.

Net Assets With Donor Restrictions – Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. There no net assets with donor restrictions at December 31, 2021 or 2020.

#### **Cash and Cash Equivalents**

The Organization considers deposits in banks, and money market operating accounts, to be cash and cash equivalents, excluding amounts held as investments.

#### **Income Taxes**

The Organization is exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code). In addition, the Organization is not a private foundation within the meaning of Section 509(a) of the Code.

The Organization requires that a tax position be recognized or derecognized based on a "more likely-than-not" threshold. This applies to positions taken or expected to be taken in a tax return. The Organization does not believe its financial statements include, or reflect, any uncertain tax positions.

The Organization's Form 990, *Return of Organization Exempt from Income Tax*, is subject to examination by the taxing authorities generally for three years after filing.

# **Property and Equipment**

Property and equipment is recorded at cost, if purchased, or at fair market value at the date of donation, if contributed, and are depreciated using the straight-line method over the estimated useful life of the assets. Expenditures for property and equipment and related betterments of \$2,500 and above that extend the useful lives of the assets are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

## **Revenue Recognition**

The Organization recognizes revenue in accordance with ASC Topic 606. This standard provides a five-step model for recognizing revenue from contracts with customers as follows:

- Identify the contract with a customer
- Identify the performance obligations in the contract
- Determine the transaction price
- Allocate the transaction price to the performance obligations in the contract
- Recognize revenue when or as performance obligations are satisfied

#### Nature of Products and Services

Adoption fees and merchandise sales are considered exchange transactions and are recognized as revenue at the point in time the goods or services are provided.

# **Transaction Price**

The transaction price is the amount of consideration to which the Organization expects to be entitled in exchange for transferring goods and services to the customer.

### **Contract Balances**

Funds received by the Organization relating to revenue generating activities of future reporting periods would be recorded as a contract liability (deferred revenue) on the statement of financial position. There were no contract liabilities at December 31, 2021 or 2020. The Organization does not recognize revenue in advance of the right to invoice and therefore has not recorded a contract asset as of December 31, 2021 or 2020.

#### **Grants and Contributions**

The Organization reports gifts of cash and other assets as increases in net assets with donor restrictions, if they are received with donor stipulations that limit the use of the donated assets. Restricted contributions for which the restrictions are met in the year received are considered increases in net assets without donor restrictions for financial statement purposes. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Conditional grants and contributions are not recorded as revenue until the related conditions have been satisfied. Amounts received for conditional grants are recorded as refundable advances until the conditions have been met. Grants and contributions received with donor-imposed conditions and restrictions that are met in the same reporting period are reported as support without donor restrictions and increase net assets without donor restrictions.

# Advertising

Advertising and promotion costs are expensed as incurred. Advertising and promotion expense was \$4,925 and \$6,860 for the years ended December 31, 2021 and 2020, respectively.

# **Inventory**

The Organization sells merchandise including apparel and accessories. Inventory is stated at the lower of cost or market, as determined by the first-in, first-out method. Cost is determined by the price at which the products are purchased.

# **Functional Expense Allocation**

The costs of providing programs and supporting services have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs are allocated directly to the programs or supporting services benefited. These expenses require allocation on a reasonable basis that is determined by management and consistently applied. Expenses allocated to program include those that directly affect animals and are identifiable to specific programs. Expenses allocated to management and general and fundraising include those that are not directly identifiable with or allocable to any other specific function, but instead provide for the overall support and direction of the Organization. The remaining expenses include depreciation and amortization, miscellaneous, and information technology expenses, which are allocated based on management's estimates.

#### **Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures of assets, expenses, and certain contingent liabilities at the date of the financial statements. Actual results could differ from those estimates.

#### **Upcoming Accounting Pronouncements**

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842), which requires organizations that lease assets (lessees) to recognize the assets and related liabilities for the rights and obligations created by the leases on the statement of financial position for leases with terms exceeding 12 months. ASU No. 2016-02 defines a lease as a contract or part of a contract

that conveys the right to control the use of identified assets for a period of time in exchange for consideration. The lessee in a lease will be required to initially measure the right-of-use asset and the lease liability at the present value of the remaining lease payments, as well as capitalize initial direct costs as part of the right-of-use asset. ASU No. 2016-02 is effective for the Organization for the year ended December 31, 2022. Early adoption is permitted. The Organization is currently evaluating the impact that the adoption of Topic 842 will have on its financial statements.

In September 2020, the FASB issued ASU No. 2020-07, Presentation and Disclosures by Notfor-Profit Entities for Contributed Nonfinancial Assets (Topic 958), which requires nonprofits to change their financial statement presentation and disclosure of contributed nonfinancial assets, or gifts-in-kind. ASU 2020-07 is effective for the Organization for its year ended December 31, 2022. Early adoption is permitted. The Organization is currently evaluating the impact that the adoption of ASU 2020-07 will have on its financial statements.

#### **Note 2.** Donated Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization.

Many individuals volunteer their time and perform a variety of tasks for the Organization with specific assistance programs, campaign solicitations and various assignments. The Organization received roughly 40,000 volunteer hours in 2021 and 2020, which were not recorded because they did not qualify for recording under generally accepted accounting standards. The Organization received donated animal food and supplies of approximately \$20,000 and \$21,000 for the years ended December 31, 2021 and 2020, respectively. The Organization received donated capital improvements for \$5,000 for the year ended December 31, 2021.

#### Note 3. Related Party

The Lost Dog Ranch, LLC (the LLC), is owned by the founders of the Organization. The LLC leases the Ranch in Sumerduck, Virginia, to the Organization for the sum of one dollar per year. The Organization is given access to the Ranch and all structures contained therein. The Ranch consists of 61 acres, a barn, and a former machine storage building converted into a kennel facility with indoor/outdoor kennel runs and storage space. The estimated rental value of the portion of the Ranch that the Organization uses was \$10,000 for the years ended December 31, 2021 and 2020, respectively. This amount was recognized as an in-kind contribution on the statements of activities for the years ended December 31, 2021 and 2020.

The Organization entered into a sixty-month lease agreement with the LLC commencing January 1, 2018 through 2022. The LLC continues to allow the Organization to lease the Ranch under the original lease agreement. Under the terms of the lease, the Organization pays base rent for the premises at the rate of one dollar per year. The lease can be cancelled by either party without penalty with 60 days' notice

# Note 4. Liquidity and Availability of Resources

The Organization's cash flows have seasonal variations due to the timing of contributions and vendor payments. The Organization manages its liquidity to meet general expenditures, liabilities, and other obligations as they become due.

The Organization had the following financial assets available within one year of the statement of financial position date to meet cash needs for general expenditure as of December 31, 2021 and 2020:

	 2021	 2020
Financial assets, at year-end:		
Cash and cash equivalents	\$ 638,401	\$ 367,866
Investments	 401,853	 1,213,406
Total financial assets	 1,040,254	 1,581,272
Less those unavailable for general expenditures		
within one year	\$ 	\$ 
Financial assets available to meet cash needs		
for general expenditures within one year	\$ 1,040,254	\$ 1,581,272

#### Note 5. Concentration

The bequest revenue consisted of two estate donations that were approximately 18% of the Organization's donations for the year ended December 31, 2021.

For the year ended December 31, 2020, approximately 15% of the Organization's donations were provided by the founders.

The Organization maintains cash balances at a financial institution which, at times, may exceed the federally insured limits. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### Note 6. Fair Value Measurement

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels as follows:

**Level 1** - inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets (examples include mutual funds and equity securities);

Level 2 - inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability other than quoted prices, either directly or indirectly, including inputs in markets that are not considered to be active (examples include corporate or municipal bonds);

Level 3 - inputs to the valuation methodology are unobservable and significant to the fair value measurement. The inputs to the determination of fair value require significant management judgment (examples include certain private equity securities and split interest agreements).

The following presents the Organization's assets measured at fair value as of December 31, 2021 and 2020:

	 Level 1	 Level 2	Le	vel 3	 Total
<b>December 31, 2021</b>					
Cash and money market	\$ 381,685	\$ 	\$		\$ 381,685
Equities	 20,168	 			20,168
	\$ 401,853	\$ 	\$		\$ 401,853
December 31, 2020					
Cash and money market	\$ 859,359	\$ 	\$		\$ 859,359
Equities	12,942				12,942
Certificates of deposit	 	 341,105			 341,105
	\$ 872,301	\$ 341,105	\$	<u></u>	\$ 1,213,406

The Organization invests in various investment securities. Investments are exposed to market and credit risks and may be subject to significant fluctuations in fair value. As a result, the investment balances reported in the accompanying financial statements may not be reflective of the portfolio's value during subsequent periods.

#### Note 7. Investments

Investments are recorded at fair market value based on quoted market prices and consisted of the following as of December 31, 2021 and 2020:

	 Cost	F	air Value		realized reciation
<b>December 31, 2021</b>	 		_		
Cash and money market	\$ 381,685	\$	381,685	\$	
Equities	 11,515		20,168		8,653
	\$ 393,200	\$	401,853	\$	8,653
	 Cost	F	air Value		realized reciation
<b>December 31, 2020</b>	Cost	F	air Value		
December 31, 2020 Cash and money market	\$ <b>Cost</b> 859,359		Sair Value 859,359		
	\$			App	
Cash and money market	\$ 859,359		859,359	App	oreciation 

Included in investment return are the following as of December 31, 2021 and 2020:

	 2021	2020		
Dividends and interest	\$ 2,529	\$	4,325	
Unrealized gain (loss)	6,163		(1,483)	
Realized (loss)	 (1,042)		<u> </u>	
	\$ 7,650	\$	2,842	

### Note 8. Mortgage and Note Payable

In 2019, the Organization purchased a kennel which the Organization had previously rented on a month- to- month basis. The purchase price was \$2,000,000 and was partially financed with a loan of \$1,600,000. Interest on the loan accrues at 4% providing for repayment on a 30- year amortization with equal payments of principal and interest in the amount of \$7,639 beginning November 1,2018 and maturing on October 31,2023. A single balloon payment equal to the entire unpaid balance of principal and interest is due upon maturity. The loan is secured by a first lien deed of trust on the kennel and has been guaranteed by one of the Organization's founders and by the Organization's Treasurer. This loan was paid in full during 2021.

On November 30,2018, the Organization purchased a vehicle. The purchase price was financed with a loan of \$ 35,732. Interest on the loan accrues at 7.54% providing for repayment on a six-year amortization with equal payments of principal and interest in the amount of \$ 620 beginning January 14, 2019 and continuing until the loan is paid in December 2024. This loan was paid in full during 2021.

# Note 9. Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through June 14, 2022, the date the financial statements were available to be issued. Management has determined there are no subsequent events that require recognition or disclosure.